REQUEST FOR PROPOSAL

for

GUARANTEED ENERGY SAVINGS CONTRACT

1. Table of Contents:

   1.1. Responses shall include a table of contents properly indicating the section and page numbers of the requested information.

   1.2. Executive Summary: Responses shall include a concise review stating the respondent's understanding of the entire project.

   1.3. Responses shall complete a project summary for each project.

2. Company Profile:

   2.1. Provide general information on the responding Qualified Provider including company name, address, telephone number, evidence of Qualified Provider status under I.C. 36-1-12.5, con.2 (1-)-2 (121212121d)2 (P)3 (us)-1 (-1 (nd pa)-1 s)]TJ 42 (P)3 (Td [(.) (id)22 (Pr th0.00

4.3 Provide a list of at least five (5) of those previously listed projects as references with contact names, telephone, description of the system(s), estimated annual guaranteed energy savings, and actual energy savings.

4.4 Describe your approach to involving the School in the decision making process?

4.5 Describe your approach to planning, scheduling, installation, quality control, punch list,

If no, why not?

13. No Change Orders – Guaranteed Maximum Price:

13.1. The guaranteed savings contract shall state that the Qualified Provider shall not submit any change orders to School for payments unless School requests a change in scope of the project after the contract is executed by School. The guaranteed savings contract shall be a guaranteed maximum price contract with no changes in the contract unless there us a change in the scope of the project requested by the School.

14. O&M Criteria:

14.1. Operations and Maintenance ('O&M') services and associated cost to be provided as an option. The offeror will describe what is included in the O&M. The O&M should be reflected in a cash flow Pro Forma analysis.

15. General:

15.1. Qualified Provider shall provide a complete "turnkey" project including all necessary state and local building codes, zoning and permitting approvals, all necessary design, engineering, site work, equipment, materials, manufacturing, and installation to deliver the project.

15.2. All proposed equipment must meet industry and school requirements

15.3. Selected Qualified Provider will provide School with names of employees, subcontractors' employees that will have access to the job site so that a criminal background check can be generated and on file with the School. Please provide letter on your company letterhead stating all of your and your subcontractors' employees will have met current background check either through the School's system or from a service authorized by the School. No project employee will be allowed on site without a background check and badge.

15.4. Explain the Qualified Provider's plan for providing training and support services to the Owner. Describe the range of services being offered by your Qualified Provider, such as maintenance, training, follow-ups, auditing, etc.

16. Performance Guarantee Agreement

16.1 Each Qualified Provider must complete the energy savings, operational savings, and total savings amounts along with providing guarantee language that reflects the savings being guaranteed within the Qualified Provider's proposal and the savings verification methodology being proposed. Energy savings and operational savings shall be tracked separately and a shortfall in energy savings cannot be offset with excess operational savings. The Qualified Provider shall refund the Owner for any energy shortfall experienced during the guaranteed savings contract.

17 Evaluation Criteria:

17.1 Qualified Provider's Experience & Qualifications 40%

17.2 Financial: Cost, Long Term Cost of Ownership, Savings, Guarantee, and projecting School's ability to obtain potential tax credits and grants 40%

17.3 Project schedule/Essential equipment lead times 20%

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MSDWT Electrical Data for Existing Buildings (12mo)

Location	Consumption (kWh)	Billed Demand (kW)	Meter Demand (kW)	Energy Cost ($)	Demand Cost ($)	Total Cost ($)
Westlake Chiller	187,920	1,673	1,345	$ 12,369.07	$ 35,587.71	$ 47,956.78